



# COCKPIT

*News*

March 2016 | Winter edition



## THE SA GROUP

# UAV-ID TEST DAY

Scandinavian Avionics participated in a live testing of the Drone UAV-ID system at H.C. Andersen Airport. It was a successful and very satisfying demonstration of the SA systems, performance and capabilities.

Scandinavian Avionics participated with two mobile units installed on Drones, both successfully getting into the air, and a ground station with a bluetooth connection to a tablet, from where it was possible to follow the flights in realtime on a map.

The live tracking of the system created a lot of attention as SA was the only participating

company, being able to show this form of functionality. The day triggered the right questions for the further actions and development of the SA ID-System, and it is perceived that there is an increasing interest in the Drone ID systems and SA's many offerings.

*Read more about the day on page 2.*



Ground Unit

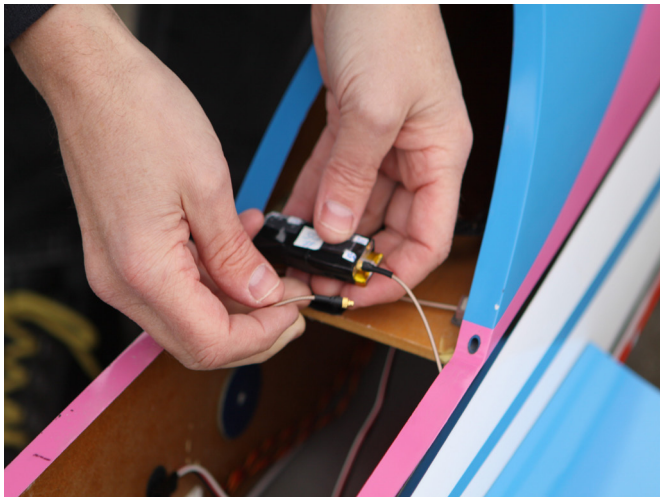


Mobile Unit  
Weight: < 30g  
Size: 20mm x 50mm

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THE SA GROUP

## UAV-ID TEST DAY

Test day filled with successful demonstrations and valuable input about the ID-system.

The day started out with a presentation of the projects and a go-through of Drone-ID initiatives around the world, followed by the whole group moving outside to see the demonstrations from the companies presenting their systems.

Besides SA two other companies were involved, Reseiwe A/S and DroneSoft Aps. Reseiwe A/S demonstrated an improved and expanded version of the wifi-based Drone ID. DroneSoft Aps was interested in achieving feedback on the practical use of Aps.

SA presented a very capable and impressive demonstration, lasting for about 15 minutes and managed to show coherent live tracking on an iPad, identifying and locating the Drones in the air.

The system is still under development, but SA obtained a lot of useful and valuable data from the demonstration which is now to be evaluated. Combined with the feedback from the Drone users, the data is now to be analysed even more in the future development of the SA system.

The test day involved two smaller UAV's, but SA is also highly involved in larger platforms inside the Drone area.



You can revisit the demonstration of the two drones by copying the following link into your browser:

<http://drive.google.com/file/d/0B6eGAAK-WRQkncVNkNzZzLUVUT1E/view?usp=sharing>

**ID 1000005:** FW drone, 2 meters "wing span", max speed of 200 km/hour, and weight of 5kg.

**ID 1000006:** Quadrocopter DJI, measuring 50x50 centimeters and a weight of 2kg.

## THE SA GROUP UAV

The SA Group provides UAV services as assembly, MRO, upgrades etc. SA is part of the UAV Testcenter Denmark, and cooperate with other companies in regards to total UAV solutions. SA applies to UAV standards and regulations, all based on our expertise and knowledge of +38 years within avionics inside the aviation industry.

Visit our website [www.scanav.com](http://www.scanav.com) for more information, and visit the following for more information about the UAV specific:

<http://www.scanav.com/download/flyers/>



## SCANDINAVIAN AVIONICS NORWAY

# NEW LOCATION

Scandinavian Avionics Norway has moved to a new location.

Good times and a lot of activities have resulted in demand for more space at the Scandinavian Avionics Norway division, why the department has moved to a new and bigger location.

We believe the new surroundings will create more activities, play a positive role in customer service and achieve new expected projects, which will contribute to the future development of our company.

The new updated Norway addresses are:

### Shipping and visiting address:

Scandinavian Avionics Norway  
Generalmajor Mehreres Veg 1,  
2060 Gardermoen  
Norway

### Postal and invoicing address:

Scandinavian Avionics Norway  
PB 74  
2061 Gardermoen  
Norway

## THE SA GROUP

# MEET US AT ...

The SA Group will be present at several exhibitions in 2016

### EBACE

GENEVA, 24-26 MAY 2016  
WE ARE AT STAND: K065

### HELITECH

AMSTERDAM, 11-13 OCT. 2016  
WE ARE AT STAND: 12A31

### MRO

AMSTERDAM, 18-20 OCT. 2016  
WE ARE AT STAND: 10-931

### AIRCRAFT COMMERCE

AMSTERDAM, 14-15 JUN. 2016  
WE ARE AT STAND: E51  
HEATHROW, 29-30 NOV. 2016  
WE ARE AT STAND: E15

## SCANDINAVIAN AVIONICS A/S

# COOPERATION WITH JETSupport

Scandinavian Avionics has partnered up with Jetsupport B.V.

JetSupport and Scandinavian Avionics A/S have established a cooperation as partners in the aviation industry.

The two companies share many business and operational areas, such as aircraft and component maintenance, repair and overhaul (MRO), upgrades and technical solutions. The agreement is the culmination of many years of collaboration between JetSupport and Scandinavian Avionics and will allow both firms to share their capabilities and broaden their customer support.

You can find more about Jetsupport on their website: [www.jetsupport.nl](http://www.jetsupport.nl), and read a full news feed on our website: [www.scanav.com/news/](http://www.scanav.com/news/)



THE SA GROUP

# NEW SA WEBSITE

SA proudly reveal new website

In December, SA was proud to reveal the new and improved look and function of the SA website, with an easier navigation, less clicks and better overview. We believe that the new website suit the image of the company better and has become more user friendly.



We hope you like it!  
[www.scanav.com](http://www.scanav.com)

SCANDINAVIAN AVIONICS A/S

## 37 YEARS OF EMPLOYMENT

Thank you for 37 succesful years to Jens Jørgen Andersen

Jens Jørgen Andersen, has after 37 years of employment as Engineering Manager, at Scandinavian Avionics, chosen retirement. Jens Jørgen is one of the very few colleagues who has been part of SA since the beginning back in 1978, and he has been very much appreciated by the company and our customers. The expertise, many years of experience and high extensive know-how by Jens Jørgen, have been a great asset for SA and he will be missed both from a personal and technical point of view. We all wish him the very best in the future.



THE SA GROUP

## AWARDS 2015

Scandinavian Avionics A/S has proudly recieved the Gazella & Top Dealer awards in 2015

### GAZELLE 2015

The Gazelle award is presented each year to Danish companies, who has doubled its turnover over the last four financial years, while having a positive growth in gross result. The Gazelle is among the most prestigious national business awards in Denmark, and is recognized by the Danish business newspaper Børsen. Michael R. Truelsen, President of The SA Group, proudly recieved the award for the third time in a row.



### INTERNATIONAL TOP DEALER 2015

Once again Scandinavian Avionics proudly received the Top Dealer International award from Universal Avionics Systems Corporation (UASC). Every year UASC recognizes, - out of several hundred in the Authorized Dealer Network, one International Dealer, who has achieved outstanding sales performance.

This is the 5th International Top Dealer award Scandinavian Avionics receives from UASC, as in 2010, 2012, 2013 and 2014.

