

BUSTLE IN THE SA HANGAR

Installations, upgrades a.o. has kept Scandinavian Avionics busy throughout the summer, – and still does.

Scandinavian Avionics and The SA Group's wide experience has developed through the past 36 years, making our customer portfolio extremely varied. We are proudly serving various customers e.g. private customers, governments, health agencies and air forces around the world.

During the summer we have been very busy on the helicopter side, upgrading a.o. the three new danish air ambulance helicopters, in order for the operator to cope with the communication requirements of the air ambulance contract. These upgrades are including TETRA, SATCOM, GSM and medical data link capabilities in order for the helicopters to be an

effective part of the danish emergency setup.

Other helicopter upgrades during the summer can be mentioned, such as a special mission upgrade of an AS355 containing a new FLIR camera and downlink system and an AS365 Dauphin upgrade with Polycon wireless intercom, Moving Map and multi-function display system.

In general we are very busy in all our departments and are looking forward to continue supporting all our customers avionics requirements with-in equipment delivery, installation, certification, engineering services and training for their flying applications.



2 AWARDS
SA receives recognition from more than one side this year

3 ENHANCED CAPABILITIES
We have expanded our MRO capabilities

4 15TH ANNIVERSARY
This year we celebrate the 15th anniversary in SA Greece

AWARDS

Scandinavian Avionics has received prestigious titles from more than one side this year. We are very honored and proud to receive these awards as a recognition of our work.



GAZELLE AWARD

For the second year in a row we have achieved the prestigious title as Gazelle.

This award is presented each year to Danish companies, who has doubled its turnover over the last four financial statements, while having a positive growth in gross result. The Gazelle is among the most prestigious national business awards in Denmark and is recognized by the leading Danish business newspaper Børsen. The Gazelle award was presented at a ceremony in Aarhus, and received by Mr. Michael R. Truelsen, President of Scandinavian Avionics A/S.

TOP DEALER INTERNATIONAL AWARD FROM UNIVERSAL AVIONICS

Out of several hundred authorized dealers, Scandinavian Avionics A/S took home the Universal Avionics Top Dealer International Award 2014. The award was presented at the NBAA Business Aviation Convention & Exhibition in Orlando, Florida and Mr. Hardy B. Truelsen, Head of The SA Group, was there to receive the recognition and the award, as he did it in 2010, 2012 & 2013.



GARMIN PLATINUM AWARD



This year we received the Garmin Platinum Award as a recognition of excellent sales performance, commitment and service within the Garmin International avionics distributor network. Scandinavian Avionics has in more than 20 years provided sales, maintenance, certification, installation and support of Garmin aviation products.

INDUSTRY IMPROVEMENT AWARD OF THE MUNICIPALITY OF BILLUND, DK

Every year this award is given to a local improving company in the municipality of Billund, Denmark. Scandinavian Avionics is very honored to receive the 2014 award. Although SA's business is mostly based on export, it is always a good asset to be visible in the local business network.



SA BLL REVUE THOMMEN

The SA Group is now **Approved MRO Service Center** and we are supporting all products from Revue Thommen.



SA BLL UNIVERSAL AVIONICS

We have established **ATE and Complete MRO Support** of all products from Universal Avionics – incl. EFIS.



NEW EFB CUSTOMER

The SA Group is proud to announce its next customer for the EFB solution. The Turkish Pegasus Airlines choose the SA EFB solution for their fleet of Boeing 737-NG aircraft.

Certification activities have been performed and installation will start in high pace during the autumn 2014.



SA BLL / SA MENA / SA AIRWORKS BOSE AUTHORIZED REPAIR STATION

Scandinavian Avionics has been appointed authorized Repair Station for BOSE Aviation Headset Series.

The repair capability is an add-on to SA's long lasting dealer sales arrangement with BOSE and adding another leg to the very extensive avionics and instrument repair and support capability of more than 16.000 different avionics and instrument part numbers.

Scandinavian Avionics has been very pleased working with BOSE in the past and are looking forward to expanding the cooperation with sales and support to the many existing as well as future customers in the SA portfolio.



ARE YOU PREPARED?



Our latest flyer is a review of the coming Avionics Mandates, and how we can help you get your aircraft or helicopter updated.

You can always find our flyers for download at www.scanav.com/news-downloads/

SA GREECE ISO 9001 CERTIFIED

In Athens, SA Greece has been certified for ISO 9001, which together with existing EASA Part-145 approvals are the basis for a new Line Station department of Athens International Airport.



UPGRADES

- 1 x Eurocopter AS355
Special Mission Upgrade
- 2 x Eurocopter EC135P2+
TETRA Upgrade
- 3 x Eurocopter EC135P2+
TETRA, GSM, Satcom and
Medical Data Link Upgrades
- 3 x Lockheed Martin C130
Swiftbroadband Satcom Upgrades
- 1 x Bombardier CL604
Swiftbroadband Satcom Upgrade
- 1 x Beechcraft King Air 300
Universal Avionics Systems Corp.
EFIS and FMS Upgrade
- 1 x Beechcraft King Air 300
Special Mission Upgrade
- 1 x Eurocopter AS365
Polycon and Moving Map Upgrade
- 1 x Bombardier CL850
Swiftbroadband Satcom Upgrade



15TH ANNIVERSARY FOR SA GREECE

Back in 1999 Scandinavian Avionics consisted of the Headquarters and 6 locations placed in Billund and Copenhagen in Denmark, Norway, Sweden, Czech Republic and Malaysia.

In February '99 the tentative buildup of a new division began, and in 2003 The SA Group expanded with the Joint Venture company in Athens, covering the area of Greece and Cyprus.

Today 15 years later, SA Greece is still very busy and can provide Line and Base maintenance in Athens International Airport, and Line and Base Maintenance work shop at the Athens area. Since day one, SA Greece has been managed by Mr. Elias Kokotas, and Scandinavian Avionics A/S.

Throughout the years of expanding and building SA Greece, many challenges have been overcome, made the group rich with experience, and SA Greece and The SA Group now stand stronger than ever.

SA Greece has generated more than 15.000 work orders and issued around 7.500 EASA Form One's. SA Greece is also specializing in SATCOM, IFE, and VIP upgrades of bigger VVIP aircrafts, such as the MD-83, A319, A320, B737, B757 platforms.

Scandinavian Avionics A/S is more than pleased with the good cooperation with SA Greece, and hope it will continue for many years to come.

