

SCANDINAVIAN AVIONICS NORWAY

FULL OVERHAUL CAPABILITY OF OXYGEN BOTTLES IN NORWAY

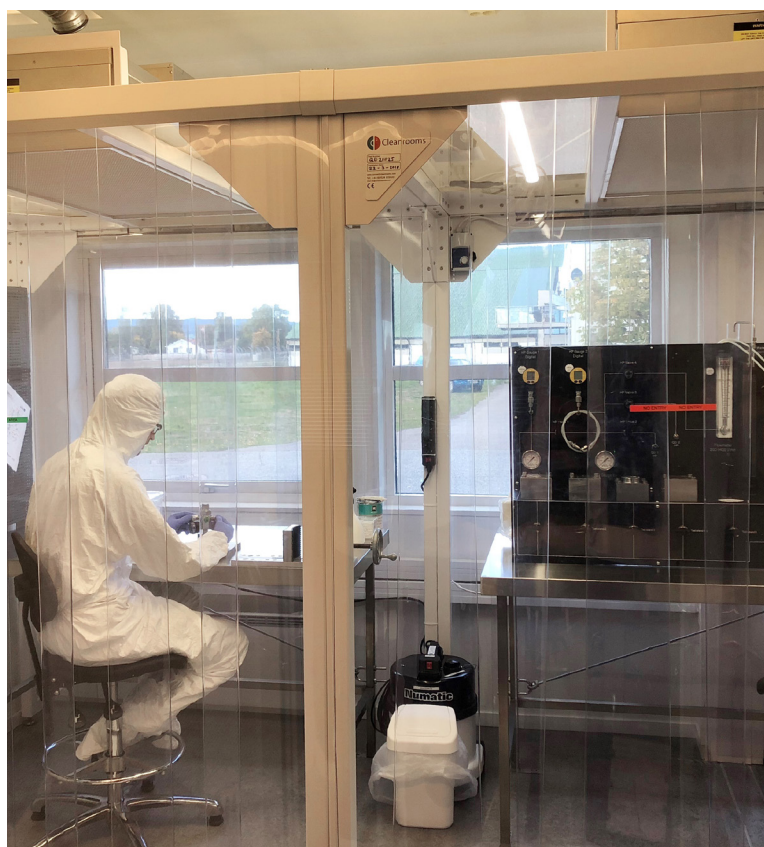
Our Norwegian department at Gardermoen Airport, have once again extended capabilities.

Besides the existing avionics modifications and MRO Services and Battery Shop, we can now offer a full overhaul capability of O2 bottles, which means hydrostatic checks of cylinders and overhaul of regulators.

We are proud to announce that we have received our US DOT RIN approval, and are already at full speed.

If you have any questions or need your oxygen bottles maintained, you can always contact:

Daniel Solem, Division Manager at SA Norway:
DSO@scanav.com or call +47 6480 8090.



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The SA Group is certified as KARWC

INDUSTRIAL DAY 2018

The purpose of the Industrial Day is to create a framework in which managers and employees from DALO and other authorities of the Danish Armed Forces can meet with representatives from the Danish Defense industry, where they can discuss opportunities, needs and issues.

Scandinavian Avionics had the pleasure of co-exhibiting with the company A-techSYN and their

two UAVs - a CNG-V and a CGT45-SLT, bringing a lot of attention to our booth. The CGT45-SLT UAV is characterized by using electric powered motors for vertical takeoff and landing and a piston engine for flight.

Prominent guests visited the SA booth: F-35 Joint Program Office Executive Director Todd Melon and the U.S. Ambassador Carla Sands is here seen with Marketing Manager Anne Grauslund Hansen.



Celebrating Anniversaries

40 YEARS

1. December 2018

★ **Erling L. Linneberg** ★ Head of Design, Scandinavian Avionics Design ApS

20 YEARS

1. December 2018

★ **Michael Eklund** ★ Certifying Engineer, Scandinavian Avionics A/S

15 YEARS

1. September 2018

★ **Vivi T. Nielsen** ★ Technical Designer, Scandinavian Avionics Design ApS

10 YEARS

1. October 2018

★ **GAF - Finn K. Tøttenborg** ★ Military Sales Manager, Scandinavian Avionics A/S

APPRENTICESHIP EXAM

30. November 2018

★ **Martin Bakken** ★ Avionics Technician, Scandinavian Avionics Norway



SA BILLUND, DENMARK

AWARDS

We proudly announce our latest awards:

★ **Garmin Platinum Award 2017**

- for the highest sales performance within the Garmin International avionics distributor network

★ **Top International Dealer for Universal Avionics**

- for outstanding sales performance for the year. This will be our sixth award within the last 8 years.

SA DESIGN, DENMARK

NEW STC'S

- 2114957-EO AML – CVR upgrade to 120min FA2100 for CS25 A/C (minor changes)
- 2114955-EO AML – CVR upgrade to 120min FA2100 for CS23 A/C (minor changes)
- 2093484-EO EFB provision in Airbus A318, A319, A320, A321
- STC10066726R0 ADS-B w/ MST70B DO228

Universal CVR120 AML kommer snart for CS23 og CS25

Our entire list of STC's is always available at our website:

www.scanav.com/download/stc-list/

SA GROUP

SA PRODUCTS ON DISPLAY

MRO Exhibition in Amsterdam: We had our Electronic Flight Bag solution on display. Recently we have extended this solution to include a Cockpit Door and Cabin Surveillance Camera system. At the moment the solution is certified for A320, B737MAX, B737NG, B757, B767, ATP, ATR Q200 and Q400 aircraft and more aircraft types will follow. For more info see link below.

In London Commercial UAV Show we brought our Collision Avoidance, Tracking & ID system. Mounted on a drone, it can report the position, height, speed and direction of the unmanned aircraft. The SA Group provides UAV services as assembly, MRO, upgrades etc.

For more info on our products:

<http://www.scanav.com/capabilities/product-development/>



MRO Exhibition in Amsterdam



London Commercial UAV Show

OROLIA / KANNAD CERTIFICATION

Orolia changed their aftermarket policy in 2018, reducing its worldwide network of approved repair and warranty centers on their ELT and PLB product range.

It is with great pleasure we can confirm that Scandinavian Avionics, Scandinavian Avionics Greece and Scandinavian Avionics Norway is officially certified as Orolia “Kannad Approved Repair and Warranty Center” (KARWC), being able to continue to support the Orolia Kannad product range, in terms of repairs and programming.

“As many other OEM’s Orolia increases its focus on the aftermarket part of their business, as it is a fundamental part of securing future sales. If they do not ensure the quality and service level of the aftermarket solutions for their end-

customers, it will affect future sales and revenues for the company as a whole” says CEO of Scandinavian Avionics, Michael R. Truelsen.

SA has been selling and supporting Kannad products for many years, and the step to become an official KARWC in the new concept was a natural step for SA.

“SA continuously increases our focus on “turn-key solutions” instead of just delivering a product and relying on others to support it afterwards. The support side is a part of our DNA, and we are very happy that we have managed to increase our capabilities in supporting many OEM products, despite the trend of minimizing external MRO providers” state Michael R. Truelsen.

MERRY
CHRISTMAS
& HAPPY NEW YEAR

We would like to wish you and your family
a Merry Christmas & a Happy New Year.

The SA Group is very focused on supporting both the local and international community, involving a wide range of different projects. This year we support Team-Rynkeby, and our christmas donation goes 100% to children with critical illnesses / Børnecancerfonden.



børne cancer fonden

Riding for children with critical illnesses

www.team-rynkeby.com
www.scanav.com/about/we-support/

