



Scandinavian Avionics



SCANDINAVIAN AVIONICS BILLUND

THE DANISH DEFENCE MINISTER VISITS SA

SCANDINAVIAN AVIONICS WAS ON THE SCHEDULED TOUR FOR THE DANISH MINISTER OF DEFENCE, PETER CHRISTENSEN, WHEN HE WAS VISITING DEFENCE-RELATED DANISH COMPANIES.

FAD, the Defence and Aerospace Organisation in Denmark, had invited the Danish Minister of Defence and his delegation on a roundtrip through Jutland on Monday, 7 March. The purpose of the tour was to visit four member companies, as well as to strengthen the relationship between the Ministry of Defence and the Danish defence industry.

themselves, highlight their co-operation with the Danish defence industry and discuss opportunities as well as challenges the companies are facing while operating inside the industry.

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The visit from Peter Christensen created great opportunities for the four members to introduce

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FOCUS ON THE DANISH DEFENCE INDUSTRY

THE OWNERS OF SA- HARDY, MICHAEL AND CARINA TRUELSEN WELCOMED THE DANISH DEFENCE MINISTER TO SCANDINAVIAN AVIONICS

The SA President, Michael R. Truelsen introduced and presented Scandinavian Avionics A/S to the Minister and his delegation. For the special day and with the defence topic in mind, the presentation had a main focus on SA's relationship to the Danish and International Defence forces.

Michael discussed SA's opportunities and agreements in connection with the selection to be made about new fighter aircrafts for the Danish Air Force.



After the presentation and questions from the Minister, a tour around the company took place. Some of the SA employees got the opportunity to chat with the Minister and demonstrate or explain some of the technical and occasionally complex work tasks they are dealing with.

Scandinavian Avionics highly appreciate the Minister taking his time to visit SA, and providing the opportunity to present the company and talk about relevant topics.



THE SA GROUP **EBACE 2016**

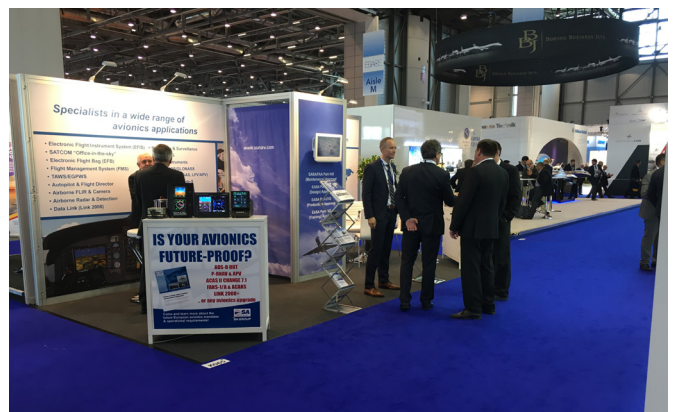
THE SA GROUP CONTINUES ITS LONG PARTICIPATION AT EBACE - AGAIN WITH GREAT SUCCESS

EBACE, The European Business Aviation Convention & Exhibition, brings together thousands of professionals inside the Business Aviation industry. Not only from Europe but from all over the world. The three day exhibition is filled with networking, sharing of information and a lot of face-to-face time with existing as well as new acquaintances. It is a great opportunity to put a face on newly acquired contacts or shake hands and follow up with existing relationships.

Participating at EBACE has become an integrated event of the SA calendar, and it is always a great

pleasure to participate at the exhibition. The traffic at stand #K065 was very satisfying and the purpose of meeting suppliers, business partners and customers was successfully achieved.

Visit the SA website to see where SA will be exhibiting this year: www.scanav.com/news



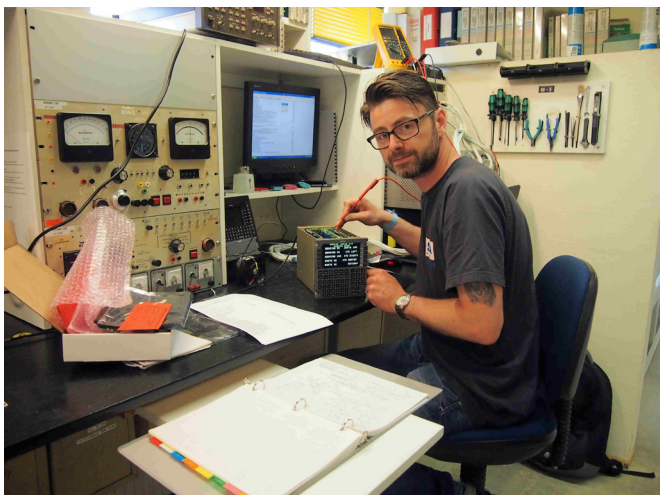
THE SA GROUP

SA IN FOCUS AT FAD

SCANDINAVIAN AVIONICS IS THE SUBJECT OF THE NEWEST FAD MEMBER ARTICLE

FAD is continually releasing articles about member companies in the association. These articles cover a given company and describe the background, development and activities the company is involved with.

Morten Andersen from FAD visited Scandinavian Avionics, Billund and met with Hardy and Michael Truelsen for a presentation of the company, followed by a tour around the Billund locations. Here he met some SA employees, gained an impression of the scope of work, and took some pictures. The article covers the development and enhancement of SA from its beginning up to the present and additionally touches some future prospects.



30 YEARS

1. February 2016

★ **Karsten Ellermann** ★ Senior Technician

25 YEARS

1. July 2016

★ **Ivan Jensen** ★ OEM Sales Manager

20 YEARS

2016

★ **Scandinavian Avionics Malaysia**

SA TECHNOLOGIES, SWEDEN

SA BEGINS EFB PROJECT

In the beginning of 2016, Scandinavian Avionics signed an agreement with Icelandair to install an EFB - Electronic Flight bag into the Boeing 767 aircraft. A very exciting project for SAT which will have its beginning July 1st.

THE SA GROUP

SA TAKES PART IN LARGE PROJECT WITH BAM

The partnership between Bromma Air Maintenance AB and The SA Group once again revealed its comprehensive and extensive capabilities by being awarded a large avionics upgrade and maintenance task on two DO228 aircrafts for The Finnish Border Guard.

It was a long process but BMA, together with SA was ultimately awarded the project. A tremendous effort has been made so far both by BAM and The SA Group, to successfully land the project, which will begin this autumn. The SA Group will contribute with all avionics and use its extensive avionics experience on this very interesting project.

NATO INVESTIGATES FUTURE DRONE TECHNOLOGY

SCANDINAVIAN AVIONICS PARTICIPATED IN NATO'S SPECIAL TASK FORCE TO DISCUSS THE FUTURE DRONE TECHNOLOGY. SA TESTED AND DEMONSTRATED ITS "ID, SENSE AND AVOID" TECHNOLOGY



NATO's Special task force visited HCA Airport in Odense in mid-June, to discuss and develop future Drone Technology. The overshadowing headline was anti-collision, the so called "Sense and Avid" technology.

NATO's Special Group is combined by 40 global companies represented by 67 experts.

Scandinavian Avionics participated in the gathering in Odense, to discuss and give demonstrations of the topic. SA VP Military Sales Søren Petersen emphasised the importance of the anti-collision topic and the development of the "Sense and Avoid" technology:

"Within the Danish industry there is an extensive hand across civil institutions and commercial partners about developing the future "Sense and Avoid"-technology. Drones should be able to fly together with normal aircrafts, which is why drones should be thinking like pilots. That is what we are discussing and presenting examples of to the NATO group here in Denmark"

VP Military Sales, Søren Petersen

Some years ago Scandinavian Avionics established, together with Integra Aerial Services, an office at the HCA Airport Odense, which is the Danish Test Center for Drone technology. This raised opportunities for SA with a very good position in the development of drones and related technologies in the industry.



READY FOR TAKEOFF?

See a review of the coming avionics mandates and operational requirements. We can help you to get your aircraft up to date.

You can always find our flyers for download at: <http://www.scanav.com/news-downloads/downloads/flyers/>

