



The
SA GROUP



Cockpit News

A Scandinavian Avionics Magazine for Fix & Rotorwing Aircraft Operators
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TETRA upgrades in Norwegian helicopters off to a good start.

May this summer, Scandinavian Avionics signed a framework agreement with the Norwegian Directorate for Emergency Communication (DNK), a subordinate to The Norwegian Ministry of Justice and the Police, to provide complete TETRA radio terminal upgrades in a significant number of helicopters on 7 different platforms.

The project includes supply of TETRA radio terminals and associated equipment from the British manufacturer Cobham Antenna Systems. In addition, Scandinavian Avionics will provide installation and integration of the equipment as well as EASA certification, testing and technical support of the system.



Read more on page 2.

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Today, final EASA certification of the solution is getting close and Scandinavian Avionics has send an avionics team to Norway to start pre-inspection of the first helicopter - a Eurocopter EC 135. The actual installation work of the TETRA terminals is expected to start shortly. Program Manager and President at Scandinavian Avionics, Michael R. Truelsen comments:

“At Scandinavian Avionics, we are very much looking forward to get started on this exciting project and with the EASA certification and delivery of the hardware just around the corner, we are close to finally get started upgrading the helicopters.”



TETRA (Terrestrial Trunked Radio) is a cellular, trunked communications system, similar in architecture to commercial cell-phone systems.

TETRA delivers secure, reliable trunked and direct-mode communications, interoperability between Police, Ambulance Military, Fire and other government users and the ability to send both voice and data. Interoperability is facilitated by the ability to make point-to-point calls between all users on the Network and through Talkgroups.

Airberlin goes paperless in the cockpit with help from navAero and Scandinavian Avionics

Electronic Flight Bag manufacturer navAero has entered an agreement with airberlin for providing EFB solutions for their fleet of A319/320/321, A330, B737-NG and Dash 8 aircraft. Scandinavian Avionics provides certification for the A319/320/31 and B737-NG.

NavAero will be providing the t•BagC2² system EFB hardware system, featuring built-in HSDPA/UMTS/GRPS/EDGE and WiFi connectivity. Scandinavian Avionics provides complete EASA Supplemental Type Certificate (STC) documentation package for the EFB installation in the majority of aircraft in the airberlin fleet. Program Manager and President of Scandinavian Avionics, Michael R. Truelsen comments:



“I am very pleased with this agreement with airberlin, which is the result of an excellent partnership with NavAero. We have developed a very competitive EFB solution with navAero as the hardware provider and Scandinavian Avionics as provider of STC, installation support and installation kit.

The navAero/Scandinavian Avionics EFB solution provides a great range of features at a very competitive cost and both navAero and Scandinavian Avionics have high expectations for this solution in the future.

Thrane & Thrane's AVIATOR 200 makes affordable SwiftBroadband services in smaller aircraft possible

Since the introduction of the Thrane & Thrane AVIATOR series for approximately 1.5 year ago, the AVIATOR 200 Complete office-in-the-sky solution has received Supplemental Type Certificate (STC) approval for a range of popular smaller aircraft, including:

- Beechcraft King Air 200
- Cessna 500, 550, S550, 552, 560/560XL
- Citation 525/525A (CJ1/CJ2)

This means, that operators of these aircraft types now have the opportunity to upgrade their fleet with state-of-the-art SwiftBroadband capabilities at highly affordable prices.



The Thrane & Thrane AVIATOR 200 provides data speeds up to 200 kbps and a single AMBE 2 channel for voice calls, enabling users to take advantage of a wide range of office-in-the-sky services including voice calls, e-mailing and web browsing. And what is more, with built-in Wi-Fi capability, the AVIATOR 200 makes it extremely easy for aircraft operators to offer wireless connectivity aboard, to support the use of Wi-Fi enabled devices such as laptops, tablets and smart phones.

Scandinavian Avionics provides complete office-in-the-sky solutions, including delivery of hardware, delivery of "air time", certification, installation and after sales support.

The cost of upgrading your aircraft with office-in-the-sky capabilities might be lower than you think. So please feel free to contact Scandinavian Avionics for quotation or more information on the AVIATOR series.

Great demand for aircraft galley equipment support

Since the introduction of aircraft galley equipment support at the SA Greece division this summer, Scandinavian Avionics has experienced a great demand for this service and is looking to expand the service to include more divisions in The SA Group.

Demand for the galley equipment support has come from all over the world and to be able to offer this service to customers in all parts of the world in the future, Scandinavian Avionics is working on expanding its galley equipment support capability to the rest of The SA Group, at first, with specific plans to setup capabilities in Denmark, Norway, Bahrain and India. *To be continued on page 4.*

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Today, Scandinavian Avionics Greece provides sales, installation and repair services on all types of aircraft galley equipment, such as aircraft ovens, coffee makers, water boilers, beverage makers etc.

At the facilities in Greece, SA stocks and supplies a wide range of aircraft galley rotables, expendables and consumables for sale, exchange and loan. Also, repair services are offered from a one off repair to a full support contract for an entire fleet.



In addition, certification services for any galley equipment solution in any type of aircraft can be carried out via The SA Group Part-21 design department.

New President at Scandinavian Avionics A/S



New President, Michael R. Truelsen

As of 1 October 2011, Certification & Technical Sales Manager, Michael R. Truelsen has taken up the position as President and Accountable Manager of Scandinavian Avionics A/S in Billund, Denmark. Hardy B. Truelsen, former President and Michael's father remains active in the company and will act as VP & Sales Director and Head of The SA Group.

In the future, Michael will handle all daily SA management and report directly to the SA board of directors. In addition to the new management tasks, Michael will remain active in the Sales Department, primarily with focus on EASA Part-21 certification- and Military sales.

Hardy will continue to have the overall responsibility for The SA Group on a strategic level and continue as Sales Director responsible for all sales related matters within The SA Group, including handling of supplier agreements.

At Scandinavian Avionics, we are confident that this new management constellation will help ensure that Scandinavian Avionics – The SA Group will continue its positive development many years into the future.

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