

FOR IMMEDIATE RELEASE

SKYTRAC Expands Global Reach via Partnership with The SA Group

Scandinavian Avionics (SA) partnership to increase SKYTRAC's market share for globally available broadband connectivity solutions throughout Europe, Middle East and Asia.



KELOWNA, BC, November 16, 2020 - [SKYTRAC Systems Ltd. \(SKYTRAC\)](#), a leading intelligent connectivity and satellite communication solutions provider, today announced a partnership with [Scandinavian Avionics](#) (HQ of The SA Group), a provider of complete turn-key avionics solutions for civil and military aircraft, and UAS segments. The SA Group has a significant presence, not only as an MRO and STC house, but also with a wide range of other capabilities. The SA Group consists of 11 divisions across Europe, the Middle East, India, and Southeast Asia.

The partnership will increase market share for SKYTRAC's recently announced broadband and midband SATCOM terminals. The new terminals are set to provide operators with increased capabilities, bandwidth up to 704 kbps, and industry-leading global reliability.

"Scandinavian Avionics is one of the largest international avionics providers and STC houses in aviation. It was an easy decision to partner with The SA Group to further explore opportunities for our SDL-350 and ISAT-200A-08 broadband and midband SATCOM systems," mentioned Jan van der Heul, Vice President of Sales at SKYTRAC. "We're excited to move forward with this partnership."

The SA Group's global presence will enable SKYTRAC to explore core segments such as unmanned, military, helicopters and business aviation. Their service offerings include design and STC development, installation kit manufacturing, aircraft modifications, component maintenance and global training solutions for civilian and military segments.

"We're very interested to explore the SDL-350 and ISAT-200A-08 SATCOM systems," mentioned Michael Truelsen, CEO of Scandinavian Avionics. "We believe there is a strong market for Iridium Certus to compete with the legacy satellite systems, and we have great expectations for Iridium Certus from our customers as well. In general the entire product range within SKYTRAC's portfolio fits very well with our current capabilities and offerings, and we share the mindset of SKYTRAC; providing solutions, rather than products for our customers."

To learn more about SKYTRAC's Iridium Certus SATCOM solutions, please visit go.skytrac.ca/certus.

About SKYTRAC Systems

SKYTRAC is aviation's full-service, data-driven solutions provider. Since 1986, SKYTRAC has pioneered the development, evolution and commercialization of flight following, flight data and communications technology. Today, with systems certified on over 900 airframes and an online data management portal that is the go-to tool for over 7,500 global users, SKYTRAC is truly the partner of choice for data-guided business insights. From performance trending and operations reporting to real-time asset tracking and situational awareness - SKYTRAC offers a one-stop response to meeting more of your company's needs. For more information, visit www.skytrac.ca.

About Scandinavian Avionics

Scandinavian Avionics provides complete turn-key avionics solutions for civil and military aircraft, helicopters and UAS. Including sales, avionics maintenance (MRO), certification (STC), design & engineering, installation, product development, production, training and consultancy services. The SA Group consists of 11 divisions located in Europe, the Middle East, India, and Southeast Asia. The headquarters, which was established in 1978, is located in Billund, Denmark. For more information, visit www.scanav.com.

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